

# SDI NEWS

NO. 4 | SUMMER 2011



## Inside Look

### CASE STUDY

SDI partner with Stage Stores.

### OUR FAMILY

People, picnics and productivity;  
an eye on internal news.

### EVENTS

Get a sneak peak at what events  
SDI will be attending in 2012.

### ▲ ON THE COVER

#### Gough Grubbs

Sr. VP of Distribution & Logistics | **Stage Stores**

### CLIENT NEWS (BACK PAGE)

Prestige brands around the world use SDI.

**NESPRESSO** Abercrombie & Fitch  
**NORDSTROM** **GUESS** **PRADA**

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Welcome to SDI NEWS, your source for the latest company news and events. If you would like to know more, we would love to hear from you. Visit our website at [sdiindustries.com](http://sdiindustries.com)

Krish Nathan, President  
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## Our Family

### SUMMER PICNIC



Our summer picnic happened on July 16th at Cariso Park in Sylmar, CA. On this day we celebrated all the hard work the SDI family puts forth in order to better serve our global partners. SDI thanks all of our family members for their dedication.

### FEATURED EMPLOYEE



At SDI we applaud our talented employees and in this issue we are pleased to feature David Castillo. David is originally from Jalisco, Mexico and he joined SDI Industries in 1993 as a welder. David's responsibilities at SDI are not only limited to welding, he also operates the laser machine, operates forklifts and is involved in assisting quality control. Thank you David for your dedication to SDI.

### EVENTS

We are proud to announce that SDI will be exhibiting at the Modex Show in February 2012. MODEX 2012 will be one the largest expositions for manufacturing, distribution and supply chain solutions in the Americas.

To see more upcoming events visit our website [sdiindustries.com/events](http://sdiindustries.com/events)



## Case Study SDI Partners with Stage Stores

"Stage Stores brings moderately priced, national brand name and private label apparel, accessories, cosmetics and footwear for the entire family to communities across 39 states." - **Gough Grubbs, Sr. VP of Distribution & Logistics.**

For 20 years, SDI has partnered with Stage Stores by providing automated material handling systems that deliver volume, reliability and accuracy.

To accommodate the success of its business Stage Stores elected to build a new distribution facility in Jeffersonville, Ohio to service 155 of the 800 stores that they operate.

### CONSULTANCY APPROACH

SDI's unique consultancy approach resulted in a solution that is future-proof and meets the precise needs of the customer.

### AUTOMATED SOLUTION

The distribution is highly automated and includes: Unit Sortation, carton sortation, print & apply system, auto weight/scan and a hanging garment solution.

### ENHANCED OPERATION

This solution is built with expansion capability and has increased operational efficiency, performance, visibility and accuracy.

To see the full case study visit [sdiindustries.com/casestudy](http://sdiindustries.com/casestudy)



# Global News

SDI has recently been awarded contracts to design and integrate automatic sorting systems, control solutions, logistics solutions and complete designs and installations of the new distribution centers for:

## Europe

Nespresso  
ASDA George  
Movimoda  
Prada  
TNT - Abercrombie & Fitch  
Veldhoven  
Ziengs Shoes  
K & L Ruppert  
T.J. Maxx  
Fiege  
QVC

## North America

Guess  
Nordstrom  
Nike  
Abercrombie & Fitch  
Reitmans

## South America

Concha y Toro  
Prisa  
Abcadin

## Middle East

Alshaya Trading

New designs for the distribution centers include infrastructure, processes, material handling solutions, software systems and personnel requirements.

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